

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229 ٠

FAX (941) 486-2188

TELEPHONE (941) 486-2183

MEMORANDUM

- TO: **Members of the School Board** Lori White, Superintendent Mitsi Corcoran, Chief Financial Officer
- Pat Black, CPPB, Director of Materials Management FROM:

TITLE: APPROVAL TO AWARD BID #12-0118 FOR PEST CONTROL SERVICES

Bids to provide 'Pest Control Services' were received from nine vendors on January 24, 2012. The bid of Apex Pest Control, Inc., was the best low bid meeting the advertised specifications based on a sealed scenario. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by: Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 02-14-12

Fiscal Impact:

Not to exceed \$250,000

Recommended Motion: That the bid of Apex Pest Control, Inc., to provide 'Pest Control Services' in an amount not to exceed \$250,000, be approved for award and purchase.

Tabulation for Pest Control Services - Bid #12-0118

Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform pest control services, including bait applications, monthly service, all necessary documentation and call back within 2 hours.	Apex Pest Control, Inc.			vironmental vices	-	mite and Pest ol, Inc.
Item School/Site	Price per month	Price per year	Price per month	Price per year	Price per month	Price per year
1 Alta Vista Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
2 Ashton Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
3 Atwater Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
4 Bay Haven School	\$300.00	\$3,600.00	\$45.00	\$540.00	\$45.00	\$540.00
5 Booker High	\$300.00	\$3,600.00	\$180.00	\$2,160.00	\$60.00	\$720.00
6 Booker Middle	\$300.00	\$3,600.00	\$96.50	\$1,158.00	\$60.00	\$720.00
7 Brentwood Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
8 Brookside Middle	\$300.00	\$3,600.00	\$138.00	\$1,656.00	\$60.00	\$720.00
9 Cranberry Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
10 Emma E Booker Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
11 Englewood Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
12 Fruitville Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$65.00	\$780.00
13 Garden Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$65.00	\$780.00
14 Glenallen Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
15 Gocio Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
16 Gulf Gate Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
17 Heron Creek Middle	\$300.00	\$3,600.00	\$125.00	\$1,500.00	\$60.00	\$720.00
18 Lakeview Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$50.00	\$600.00
19 Larmarque Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
20 Laurel-Nokomis	\$300.00	\$3,600.00	\$96.50	\$1,158.00	\$60.00	\$720.00
21 McIntosh Middle	\$300.00	\$3,600.00	\$96.50	\$1,158.00	\$60.00	\$720.00
22 North Port High School	\$300.00	\$3,600.00	\$180.00	\$2,160.00	\$60.00	\$720.00
23 Oak Park School	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
24 Phillippi Shores Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$49.00	\$588.00

Tabulation for Pest Control Services - Bid #12-0118

Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform pest control services, including bait applications, monthly service, all necessary documentation and call back within 2 hours.	Fahey Pest	Management	Hughes Exterminators		Hulett Environmental Services, Inc.	
Item School/Site	Price per month	Price per year	Price per month	Price per year	Price per month	Price per year
1 Alta Vista Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
2 Ashton Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
3 Atwater Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
4 Bay Haven School	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
5 Booker High	\$560.00	\$6,720.00	\$350.00	\$4,200.00	\$425.00	\$5,100.00
6 Booker Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
7 Brentwood Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
8 Brookside Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
9 Cranberry Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
10 Emma E Booker Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
11 Englewood Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
12 Fruitville Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
13 Garden Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
14 Glenallen Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
15 Gocio Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
16 Gulf Gate Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
17 Heron Creek Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
18 Lakeview Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
19 Larmarque Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
20 Laurel-Nokomis	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
21 McIntosh Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
22 North Port High School	\$560.00	\$6,720.00	\$350.00	\$4,200.00	\$425.00	\$5,100.00
23 Oak Park School	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
24 Phillippi Shores Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00

Tabulation for Pest Control Services - Bid #12-0118

fuel, appli	to provide all material, supervision, equipment, tools, labor, etc. to perform pest control services, including bait cations, monthly service, all necessary documentation and ack within 2 hours.	NaturZone	e Pest Control	Terminix International		Tri-County Pest Control South, Inc.	
Item	School/Site	Price per month	Price per year	Price per month	Price per year	Price per month	Price per year
1	Alta Vista Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
2	Ashton Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
3	Atwater Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
4	Bay Haven School	\$285.00	\$3,420.00	\$124.00	\$1,488.00	\$132.93	\$1,595.16
5	Booker High	\$432.00	\$5,184.00	\$176.00	\$2,112.00	\$151.05	\$1,812.60
6	Booker Middle	\$362.00	\$4,344.00	\$138.00	\$1,656.00	\$135.67	\$1,628.04
7	Brentwood Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
8	Brookside Middle	\$362.00	\$4,344.00	\$138.00	\$1,656.00	\$135.67	\$1,628.04
9	Cranberry Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
10	Emma E Booker Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
11	Englewood Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
12	Fruitville Elementary	\$285.00	\$3,420.00	\$143.00	\$1,716.00	\$132.93	\$1,595.16
13	Garden Elementary	\$285.00	\$3,420.00	\$143.00	\$1,716.00	\$132.93	\$1,595.16
14	Glenallen Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
15	Gocio Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
16	Gulf Gate Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
17	Heron Creek Middle	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$135.67	\$1,628.04
18	Lakeview Elementary	\$285.00	\$3,420.00	\$129.00	\$1,548.00	\$132.93	\$1,595.16
19	Larmarque Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
20	Laurel-Nokomis	\$362.00	\$4,344.00	\$138.00	\$1,656.00	\$135.67	\$1,628.04
21	McIntosh Middle	\$362.00	\$4,344.00	\$138.00	\$1,656.00	\$135.67	\$1,628.04
22	North Port High School	\$372.00	\$4,464.00	\$176.00	\$2,112.00	\$151.05	\$1,812.60
23	Oak Park School	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
24	Phillippi Shores Elementary	\$285.00	\$3,420.00	\$129.00	\$1,548.00	\$132.93	\$1,595.16

Tabulation for Pest Control Services - Bid #12-0118

Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform pest control services, including bait applications, monthly service, all necessary documentation and call back within 2 hours.	Apex Pest Control, Inc.		Arrow Environmental Services		Bay Area Termite and Pest Control, Inc.	
Item School/Site	Price per month	Price per year	Price per month	Price per year	Price per month	Price per year
25 Phoenix Academy	\$200.00	\$2,400.00	\$48.00	\$576.00	\$15.00	\$180.00
26 Pine View School	\$300.00	\$3,600.00	\$138.00	\$1,656.00	\$65.00	\$780.00
27 Riverview High	\$300.00	\$3,600.00	\$180.00	\$2,160.00	\$60.00	\$720.00
28 SCTI - Main Campus	\$300.00	\$3,600.00	\$180.00	\$2,160.00	\$70.00	\$840.00
29 SCTI - South/AMI-Kids	\$300.00	\$3,600.00	\$30.00	\$360.00	\$5.00	\$60.00
30 Sarasota High	\$300.00	\$3,600.00	\$180.00	\$2,160.00	\$70.00	\$840.00
31 Sarasota Middle	\$300.00	\$3,600.00	\$96.50	\$1,158.00	\$65.00	\$780.00
32 Southside Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$50.00	\$600.00
33 Suncoast Polytechnical High	\$100.00	\$1,200.00	\$30.00	\$360.00	\$40.00	\$480.00
34 Tatum Ridge Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$65.00	\$780.00
35 Taylor Ranch Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$65.00	\$780.00
36 Toledo Blade Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$60.00	\$720.00
37 Triad (formerly Cyesis)	\$200.00	\$2,400.00	\$45.00	\$540.00	\$23.00	\$276.00
38 Tuttle Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$65.00	\$780.00
39 Venice Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$50.00	\$600.00
40 Venice High	\$300.00	\$3,600.00	\$180.00	\$2,160.00	\$65.00	\$780.00
41 Venice Middle	\$300.00	\$3,600.00	\$96.50	\$1,158.00	\$60.00	\$720.00
42 Wilkinson Elementary	\$300.00	\$3,600.00	\$45.00	\$540.00	\$55.00	\$660.00
43 Woodland Middle	\$300.00	\$3,600.00	\$96.50	\$1,158.00	\$80.00	\$960.00
TOTAL YEARLY PRIC	E \$150	,000.00	\$39,	516.00	\$29,3	804.00

Tabulation for Pest Control Services - Bid #12-0118

fuel, applie	to provide all material, supervision, equipment, tools, labor, etc. to perform pest control services, including bait cations, monthly service, all necessary documentation and ack within 2 hours.	Fahey Pest	Ianagement Hughes Exterminators		Hulett Environmental Services, Inc.		
Item	School/Site	Price per month	Price per year	Price per month	Price per year	Price per month	Price per year
25	Phoenix Academy	\$30.00	\$360.00	\$250.00	\$3,000.00	\$100.00	\$1,200.00
26	Pine View School	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
27	Riverview High	\$560.00	\$6,720.00	\$350.00	\$4,200.00	\$425.00	\$5,100.00
28	SCTI - Main Campus	\$560.00	\$6,720.00	\$350.00	\$4,200.00	\$425.00	\$5,100.00
29	SCTI - South/AMI-Kids	\$210.00	\$2,520.00	\$200.00	\$2,400.00	\$100.00	\$1,200.00
30	Sarasota High	\$560.00	\$6,720.00	\$350.00	\$4,200.00	\$425.00	\$5,100.00
31	Sarasota Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
32	Southside Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
33	Suncoast Polytechnical High	\$90.00	\$1,080.00	\$200.00	\$2,400.00	\$100.00	\$1,200.00
34	Tatum Ridge Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
35	Taylor Ranch Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
36	Toledo Blade Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
37	Triad (formerly Cyesis)	\$60.00	\$720.00	\$250.00	\$3,000.00	\$100.00	\$1,200.00
38	Tuttle Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
39	Venice Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
40	Venice High	\$560.00	\$6,720.00	\$350.00	\$4,200.00	\$425.00	\$5,100.00
41	Venice Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
42	Wilkinson Elementary	\$280.00	\$3,360.00	\$300.00	\$3,600.00	\$295.00	\$3,540.00
43	Woodland Middle	\$490.00	\$5,880.00	\$325.00	\$3,900.00	\$385.00	\$4,620.00
	TOTAL YEARLY PRICE	\$178,	560.00	\$157,	500.00	\$161	,940.00

Tabulation for Pest Control Services - Bid #12-0118

Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform pest control services, including bait applications, monthly service, all necessary documentation and call back within 2 hours.		cluding bait		Terminix International		Tri-County Pest Control South, Inc.	
Item	School/Site	Price per month	Price per year	Price per month	Price per year	Price per month	Price per year
25	Phoenix Academy	\$40.00	\$480.00	\$100.00	\$1,200.00	\$38.22	\$458.64
26	Pine View School	\$362.00	\$4,344.00	\$143.00	\$1,716.00	\$135.67	\$1,628.04
27	Riverview High	\$432.00	\$5,184.00	\$176.00	\$2,112.00	\$151.05	\$1,812.60
28	SCTI - Main Campus	\$432.00	\$5,184.00	\$148.00	\$1,776.00	\$151.05	\$1,812.60
29	SCTI - South/AMI-Kids	\$50.00	\$600.00	\$85.00	\$1,020.00	\$125.00	\$1,500.00
30	Sarasota High	\$432.00	\$5,184.00	\$185.00	\$2,220.00	\$151.05	\$1,812.60
31	Sarasota Middle	\$362.00	\$4,344.00	\$143.00	\$1,716.00	\$135.67	\$1,628.04
32	Southside Elementary	\$342.00	\$4,104.00	\$129.00	\$1,548.00	\$132.93	\$1,595.16
33	Suncoast Polytechnical High	\$40.00	\$480.00	\$156.00	\$1,872.00	\$84.88	\$1,018.56
34	Tatum Ridge Elementary	\$285.00	\$3,420.00	\$143.00	\$1,716.00	\$132.93	\$1,595.16
35	Taylor Ranch Elementary	\$285.00	\$3,420.00	\$143.00	\$1,716.00	\$132.93	\$1,595.16
36	Toledo Blade Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
37	Triad (formerly Cyesis)	\$60.00	\$720.00	\$100.00	\$1,200.00	\$64.40	\$772.80
38	Tuttle Elementary	\$285.00	\$3,420.00	\$143.00	\$1,716.00	\$132.93	\$1,595.16
39	Venice Elementary	\$285.00	\$3,420.00	\$129.00	\$1,548.00	\$132.93	\$1,595.16
40	Venice High	\$432.00	\$5,184.00	\$185.00	\$2,220.00	\$151.05	\$1,812.60
41	Venice Middle	\$362.00	\$4,344.00	\$138.00	\$1,656.00	\$135.67	\$1,628.04
42	Wilkinson Elementary	\$285.00	\$3,420.00	\$138.00	\$1,656.00	\$132.93	\$1,595.16
43	Woodland Middle	\$362.00	\$4,344.00	\$156.00	\$1,872.00	\$135.67	\$1,628.04
	TOTAL YEARLY PRICE	\$153	3,600.00	\$72,	528.00	\$67,	561.80

Tabulation for Pest Control Services - Bid #12-0118

Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform pest control services, including bait applications, monthly service, all necessary documentation and call back within 2 hours.	Apex Pest Control, Inc.	Arrow Environmental Services	Bay Area Termite and Pes Control, Inc.
44 Hourly rate for additional services, on call service, or circumstances beyond standard service.	\$60.00	\$80.00	\$55.00
45 Materials mark-up of cost. For materials not used in the regular course of pest control services. Maximum 15% No mark-up of sales tax allowed. A copy of supply house invoice must be included with all billings to the SBSC.	10%	10%	5%
46 Rental of equipment mark-up of cost. For equipment not used in the regular course of pest control services. Maximum 15%. No mark-up of sales tax allowed. Rental is for active use of equipment. Payment for inactive use will not be allowed. A copy of rental invoice must be included with all billings to the SBSC.	10%	10%	5%
Service Fax #:	813-626-7164	941-378-3836	727-773-9750
Service Email Address:	jonitpa@apexpest.com	www.arrowservices.com	info@pestcenter.com
Notes	If Apex is not the sole awardee, Apex will only honor listed prices if at least 1/2 of listed properties are awarded to Apex.		
Contact	Peter Eldridge	Pam Sandlin	Curt Chandler
Address	2812 South 70th Street	6225 Tower Lane	32976 US 19 North
	Tampa, FL 33619	Sarasota, FL 34240	Palm Harbor, FL 34684
Phone	877-459-2847	941-377-0888	727-771-0136
Fax	813-626-7164	941-371-0427	727-773-9750
Federal I.D.	593559864	273055927	061682175
Email	pete@apexpest.com	pams@arrowservices.com	info@pestcenter.com

Tabulation for Pest Control Services - Bid #12-0118

Fahey Pest Management	Hughes Exterminators	Hulett Environmental Services, Inc.
\$95.00	\$80.00	\$75.00*
10%	5%	15%
10%	5%	15%
941-366-9094	941-923-7399	941-371-6590
	sarasota@hughes-	
office@faheypest.com	exterminators.com	cjacobnson@bugs.com
		Item 44 - Subterranean termite work is priced by the linear foot @ \$3.75 per foot
Kyle Varona	John Panecki	Mike Fearns
2155 12th Street	4549 Samuel Street	6222 Tower Lane, Suite A-3
Sarasota, FL 34237	Sarasota, FL 34233	Sarasota, FL 34240
941-366-9090	941-923-4544	800-285-7378
941-366-9094	941-923-7399	800-688-3284
591083682	581024782	592282352
kvarona@faheypest.com	sarasota@hughes- exterminators.com	ron@bugs.com
	10% 10% 941-366-9094 office@faheypest.com Kyle Varona 2155 12th Street Sarasota, FL 34237 941-366-9090 941-366-9094 591083682	10% 5% 10% 5% 941-366-9094 941-923-7399 sarasota@hughes- exterminators.com sarasota@hughes- exterminators.com Kyle Varona John Panecki 2155 12th Street 4549 Samuel Street Sarasota, FL 34237 Sarasota, FL 34233 941-366-9090 941-923-7399 591083682 581024782 sarasota@hughes- sarasota@hughes-

Tabulation for Pest Control Services - Bid #12-0118 Opened January 24, 2012 at 2:00 p.m. Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform pest control services, including bait **Tri-County Pest Control** NaturZone Pest Control Terminix International applications, monthly service, all necessary documentation and South, Inc. call back within 2 hours. 44 Hourly rate for additional services, on call service, or circumstances beyond standard service. \$110.00 \$40.00 \$50.00 45 Materials mark-up of cost. For materials not used in the regular course of pest control services. Maximum 15% No mark-up of sales tax allowed. A copy of supply house invoice must be included with all billings to the SBSC. 10% 0% 15% Rental of equipment mark-up of cost. For equipment not 46 used in the regular course of pest control services. Maximum 15%. No mark-up of sales tax allowed. Rental is for active use of equipment. Payment for inactive use will not be allowed. A copy of rental invoice must be included with all billings to the SBSC. 0% 15% 5% Service Fax #: 941-378-8584 813-839-7494 813-995-9663 Service Email Address: ida@naturzone.com mdeboard@terminix.com tcpcsouth@verizon.net Notes **Douglas J. Longfellow** Matt Loucks Charles Baker Contact Address 1899 Porter Lake Drive, #103 9390 North Florida Avenue 7700 St. Johns Road Sarasota, FL 34240 Tampa, FL 33612 Land O'Lakes, FL 34638 Phone 941-378-3334 813-839-7441 813-995-9556 Fax 941-378-8584 813-839-7494 813-995-9663 Federal I.D. 202722598 363478837 542182569 mloucks@terminix.com tcpcsouth@verizon.net Email ida@naturzone.com Recorded by: Peggy Long Witnessed by: Joyce E. Haney

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Justification for Award to Other Than Low Bidder

Pest Control Services - Bid #12-0118

Bid Opening January 24, 2012 at 2:00 p.m.

Vendor	Description
	Vendor was non-responsive to the bid requirement of submitting a notarized letter regarding Certified Pest
Arrow Environmental Services	Control Operator-in-Charge (CPCO) and submitting a required chemical list with the bid.
Bay Area Termite and Pest Control, Inc.	Vendor was non-responsive to the bid specification requiring adequate staff to fulfill contract requirements.
	Vendor was non-responsive to the bid specification requiring a notarized letter indicating that the CPCO is a full
	time employee of the bidding firm and not employed elsewhere, the CPCO license of the holder indicated in the
Terminix International	notarized letter is expired, and the license submitted does not indicate lawn and ornamental pest control services.
Tri-County Pest Control South, Inc.	Vendor was non-responsive to the bid specification requiring that a chemical list be submitted with the bid.